## Logistics Manufacturing Business Overview

## WABASH

Logistics leadership team plays the manufacturing coordination game to produce high-quality trailer units that meet market demand while balancing employee and materials management. Provides logistic assistance to other businesses.

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<ul> <li>CEO</li> <li>1. Submits loan application.</li> <li>2. Signs all business payroll checks.</li> <li>3. Oversees business operations and makes business decisions during work day/round.</li> <li>4. Signs Insurance Policy and Rental Agreement.</li> <li>5. Completes the Business Improvement Plan.</li> <li>6. Prepares and gives speech at the Opening Town Meeting, if time permits.</li> <li>7. Manages profitability by filling in for leadership team where necessary.</li> </ul>	<ol> <li>CFO</li> <li>Obtains bank loan.</li> <li>Prints and distributes employee payroll checks.</li> <li>Makes business expense payments.</li> <li>Makes business deposits and tracks loan payoff progress.</li> <li>Reports each game round net profits to JA Staff</li> <li>Manages profitability by filling in for leadership team where necessary.</li> </ol>
<ul> <li>ENGINEERING LEADER</li> <li>1. Distributes engineering labor hours between production and innovation.</li> <li>2. Utilizes engineers to complete each unit from sales orders per round.</li> <li>3. Ensures the equipment design is correct per unit spec and forwards to HR Leader per round.</li> <li>4. Levels up on the product development map through problem solving to increase profit per unit.</li> <li>5. Collaborates with leadership team to increase profitability.</li> </ul>	<ul> <li>HR LEADER</li> <li>1. Ensures each unit on the assembly line que is staffed for production.</li> <li>2. Determines if enough staff is in attendance to complete the units per round.</li> <li>3. Manages all staffing challenges or successes per round.</li> <li>4. Forwards staffed units to Materials Leader per round.</li> <li>5. Writes a radio PSA for new employee recruitment.</li> <li>6. Collaborates with leadership team to increase profitability.</li> </ul>
<ul> <li>MATERIALS LEADER</li> <li>1. Ensures each unit on the assembly line que is prepared with materials for production.</li> <li>2. Processes the round's units on the assembly line que based on materials available and forwards completed units to the drop lot.</li> <li>3. Manages all materials challenges or successes per round.</li> <li>4. Accounts for and communicates all unused materials to be used on future rounds to leadership team.</li> <li>5. Collaborates with leadership team to increase profitability.</li> </ul>	<ol> <li>SALES LEADER</li> <li>Reviews the sales market environment card and secures sales bids to begin each round.</li> <li>Prepares the unit orders and forwards to Engineering Leader per round.</li> <li>Completes round's cycle by tallying unit production in drop lot and reporting net profit to CFO for payment collection.</li> <li>Collaborates with leadership team to increase profitability.</li> </ol>

